



**PROPOSAL FOR THE ALLOCATION OF PROFITS FOR THE YEAR ENDED DECEMBER 31, 2018,
WHICH INCLUDES THE DECREE OF A CASH DIVIDEND**

(subject to the approval by the Ordinary General Shareholders Meeting to be held on March 28, 2019)

(amounts in constant million Mexican pesos as of December 31, 2018)

Earnings for the year ended December 31, 2017:	\$	10,466
Equity in subsidiaries and associates:	\$	<u>(1,926)</u>
Earnings subject to distribution:	\$	8,540
Dividend Proposal:	\$	<u>(2,948)*</u>
Retained earnings remainder:	\$	<u>5,592</u>

The proposal for the allocation of profits includes the decree of a cash dividend.

- Approximately US\$150 millions
- Two payments (June and December 2019) against coupons 149 and 150
- Decree in U.S. dollars, payable in Mexican pesos at the exchange rate determined by the Mexican Bank (*Banco de México*) two business days before each installment.

* Considering USD\$150 million, based on an Exchange rate of Ps19.6512 per dollar as of December 31, 2018. Amount shall be adjusted based on the exchange rate of 2 business days before installment.

Unofficial translation for informational purposes only, the documents available in Spanish are the official documents that will be presented during the Ordinary General Shareholders Meeting on March 28, 2019.